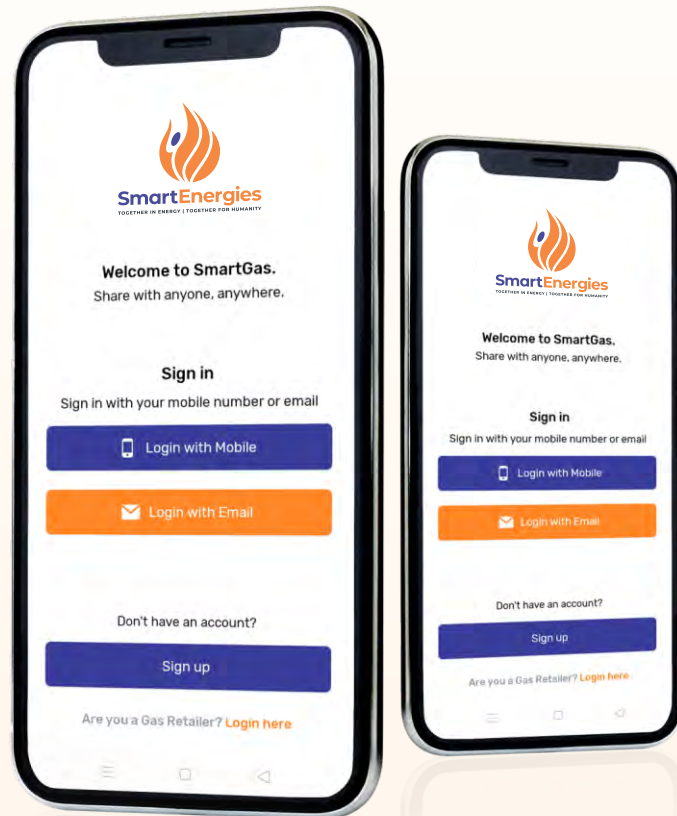




SmartEnergies

TOGETHER IN ENERGY | TOGETHER FOR HUMANITY



COMPANY PROFILE



If you fuel your journey on the opinions of others , you are going to run out of gas

Dr. Steve Maraboli ”



▶ ABOUT US

Smart Energies is a leading gas distribution and renewable energy company headquartered in Lagos, Nigeria. We operate in the midstream and downstream sectors of the energy industry, delivering innovative, sustainable, and superior services. Our mission is to drive a cleaner, more sustainable energy future by balancing Liquefied Petroleum Gas (LPG) distribution with renewable energy solutions. Our business model leverages a first-of-its-kind, mobile app technology to revolutionize how Nigerians access cooking gas. This integrated platform connects buyers, gas retailers, and delivery agents across the country, enabling orders to be placed from anywhere in the world. At Smart Energies, our goal is to uplift and light-up communities with renewable energy solutions that are smart, sustainable, and inclusive.

We are managed by a strong, experienced board and management team with cumulative relevant industry experience of over eight decades. We attribute our growth to goodwill, and the transparent relationships we maintain with our partners, vendors and clients. A relationship built on mutual trust and respect earned through operating with honesty and integrity. The uniqueness of our business model makes Smart Energies the leading technology based, gas distribution and renewable energy company in Nigeria.

At Smart Energies, Environmental, Social, and Governance (ESG) principles guide our operations. We prioritize environmental responsibility, uphold social impact by creating jobs and supporting communities, and maintain transparent, ethical governance in all our business practices. Our commitment to sustainability and social impact aligns with key United Nations Sustainable Development Goals (SDGs):

- **SDG 5 (Gender Equality):** We actively promote women's inclusion in the energy sector by empowering women with free cooking gas cylinders, gas powered mobile kitchens and training programs.
- **SDG 7 (Affordable and Clean Energy):** Our innovative approach ensures that households and businesses have reliable, affordable, and sustainable access to clean cooking fuel and solar systems, reducing dependence on harmful solid fuels and promoting energy security.
- **SDG 13 (Climate Action):** By driving the transition from kerosene and firewood to LPG and renewable energy, we are significantly reducing carbon emissions, combating deforestation, and advancing Nigeria's net-zero ambitions. Our solutions are designed to support a greener and healthier planet.

Smart Gas Foundation (SGF), is the not-for-profit arm of Smart Energies. We are a registered 501c3 in Houston, Texas and a duly registered foundation in Nigeria. Through our advocacy programmes, we donate pre-filled cooking gas cylinders and mobile kitchens, to less privileged communities across Nigeria. In addition, we conduct advocacy programmes on transition from solid fuels to cooking gas as a cleaner energy alternative and on the safe use of cooking gas and cylinders. Our renewable energy programmes light up communities, creating a future where renewable energy is the norm, and everyone has access to clean, reliable, and affordable energy.





CEO's Message

On behalf of Smart Energies, I want to extend my heartfelt gratitude for your unwavering support, collaboration, and trust in our mission. Your partnership has been instrumental in helping us drive clean energy accessibility, sustainability, and innovation across Nigeria. Together, we are not just distributing energy; we are transforming lives, promoting environmental stewardship, and empowering communities. As we continue to expand our impact, we invite more partners to join us on this journey. The success we have achieved so far is a testament to the power of collaboration, and we are eager to deepen our existing partnerships while welcoming new ones. We are not just an energy company; we are a movement towards a cleaner, smarter, and more sustainable future. Join us to make clean energy accessible, inclusive, and transformative for all. With us, it's a win-win or no deal. If we fall short, tell us. If we impress you, tell others.

We appreciate your business!

Warm Regards,

Dr. Yinka Opeke

► Our Services



Renewables

At Smart Energies, we believe that sustainability is not just a choice but a responsibility. As part of our services, we offer comprehensive renewable solutions designed to promote clean energy and environmental stewardship while addressing the unique needs of our communities. Our Renewable Solutions are focused on reducing environmental impact and maximizing energy efficiency.

We explore innovative technologies such as solar-powered residential and commercial buildings. Additionally, we prioritize the use of recyclable materials in our product designs to minimize waste and contribute to a circular economy. By blending the reliability of LPG with the sustainability of renewables, we create a seamless transition toward cleaner energy practices. We are also committed to collaborating with organizations, governments, and individuals who share our vision of a greener future. Through these partnerships, we aim to drive innovation, build capacity, and expand the reach of renewable solutions to those who need them most.



Our Services



Mobile Kitchen

Our Mobile Kitchen is a game-changer. They are fully equipped, gas-powered solutions designed to meet your cooking needs on the go with their innovative features:

- Tyres for easy mobility.
- Extensions for extra storage.
- Gas burners for fast, efficient and clean cooking.

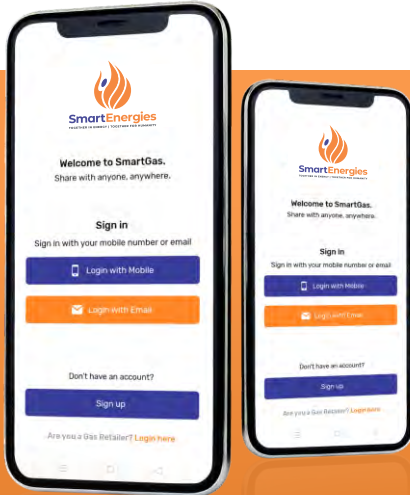
- Ample storage space to keep ingredients and utensils organized.
- Built-in sink for seamless cleaning and washing during and after cooking.

Whether you are catering for a large event, running a street food business, or exploring new business ideas, our mobile kitchen offers convenience, and durability while prioritizing the health of the planet. With clean energy at its core, it helps you cook smarter, faster, and more cost-effectively while reducing your carbon footprints.



Our Services

Mobile App



We are revolutionizing the cooking gas industry in Nigeria. Our app has transformed the way cooking gas retailers, clients, and independent drivers connect and transact in Nigeria's bustling cooking gas market. On this platform, we bring convenience and efficiency to the forefront, enabling seamless interactions amongst all stakeholders in the cooking gas ecosystem. Gas retailers, clients and drivers across the 36 states and FCT can sign up to sell, order and deliver cooking gas. For too long, the process of buying and delivering

cooking gas has been plagued by inefficiencies and inconveniences. Customers often struggle to find reliable retailers, face challenges in placing orders, and experience delays in gas delivery. On the other hand, retailers and drivers often struggle with low visibility and limited customer reach, making it difficult to thrive in an increasingly competitive market.

For Retailers:

We offer a unique opportunity for cooking gas retailers across Nigeria to expand their customer base and boost sales. By joining our platform, retailers gain instant visibility to a vast network of potential customers, transcending geographical limitations. Through our user-friendly mobile app, retailers can effortlessly list their available gas cylinders, set prices, and manage orders. This platform allows retailers to establish credibility, build customer trust, and experience exponential growth.

For Clients:

We understand the frustrations associated with ordering cooking gas. With our app, we make it incredibly simple and convenient for clients to order gas cylinders. Our user-friendly app enables customers to browse a wide range of retailers, compare prices, and place orders with just a few clicks. Clients can now bid farewell to long waiting times and uncertainties, as we assure you of prompt and reliable gas delivery, right to their doorstep. Say goodbye to the hassle of searching for trustworthy suppliers, and embrace a seamless cooking gas ordering experience.

For Independent Drivers:

Our app also presents an excellent opportunity for independent drivers seeking to maximize their earning potential. As a registered driver on our platform, you gain access to a steady stream of delivery requests, connecting you directly with customers in need of cooking gas or cylinders. By leveraging our optimized routing algorithms, you can efficiently plan your routes, ensuring timely deliveries while optimizing fuel consumption. We empower independent drivers to become key players in the cooking gas supply chain, offering them a reliable source of income and the flexibility to manage their own schedules.

► Our Services



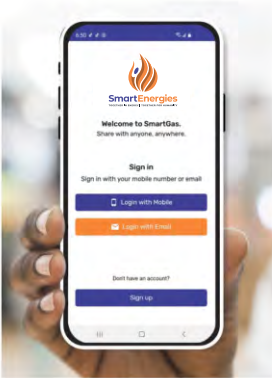
Cylinder Sales

As a trusted name in the industry, we take great pride in providing high-quality products that meet the evolving needs of our customers. Our brand new range of cylinders, available in sizes of 3kg, 6kg, 12.5kg, 25kg, and 50kg, are designed to revolutionize the way cooking fuel is used in households, restaurants, commercial kitchens and institutions.

At Smart Energies, we understand the importance of efficiency, safety, and convenience when it comes to cooking. Our cylinders are meticulously crafted using cutting-edge technology and adhere to the strictest quality standards, ensuring a seamless cooking experience for your customers. Here's what makes our cylinders stand out:

- 1. Superior Quality:** Our cylinders are manufactured using premium materials, making them durable and long-lasting. They are built to withstand the rigors of everyday usage, providing a reliable and consistent supply of cooking fuel.
- 2. Smart Features:** The Smart Energies cylinders incorporate innovative features that enhance safety and convenience. These include a leak-proof design, and an easy-to-use valve system.
- 3. Wide Range of Sizes:** We offer a comprehensive range of sizes to cater to diverse customer requirements. Whether it's for individual households, small businesses, or large-scale commercial kitchens, our cylinders are available in sizes that suit every need.
- 4. Environmentally Friendly:** Smart Energies cylinders are designed with sustainability in mind. They are eco-friendly, reducing carbon emissions and minimizing the impact on the environment.
- 5. Competitive Pricing:** We understand that affordability is a crucial factor for both wholesalers and retailers. That's why we have priced our cylinders competitively, allowing you to offer your customers an excellent product at an attractive price point.

Our Services



LPG Gas Retailing & Wholesaling

At Smart Energies, we understand the essential role that cooking gas plays in our daily lives. We recognize the importance of having a trusted supplier that offers top-quality products and exceptional service. With our extensive experience in the industry, we have built a reputation for providing reliable and safe cooking gas solutions to our valued

customers. Whether you are a manufacturing plant, small-scale eatery, a bustling restaurant, or a homeowner looking to refill your storage tanks or gas cylinder, we are here to cater to your unique requirements.

What sets us apart from competition is our creativity, culture and unwavering commitment to customer satisfaction. We prioritize safety and adhere to the highest industry standards. Our team of trained professionals are dedicated to delivering prompt and reliable service, ensuring that your gas needs are met efficiently and effectively. At Smart Energies, we believe that accessibility and affordability should go hand in hand. We strive to offer competitive pricing without compromising on the quality of our products. By choosing Smart Energies as your cooking gas supplier, you can enjoy peace of mind knowing that you are receiving excellent value for your money.



Generator Conversion

In response to the growing demand for cleaner and more sustainable energy solutions, we have developed a cutting-edge conversion kit that allows users to upgrade their existing fuel-powered generators to operate on liquefied petroleum gas (LPG). In Smart Energies, we understand the need for environmentally friendly power sources that reduce

carbon emissions and promote a greener future. By converting conventional fuel generators to LPG, we provide an innovative and cost-effective solution that aligns with both sustainability goals and operational efficiency. The conversion process is designed to be seamless and hassle-free, ensuring minimal downtime for our customers. Our team of experts has meticulously engineered the conversion kit to integrate seamlessly with various generator models, making it compatible with a wide range of applications across industries.

► Our Corporate Social Responsibility

According to the National Bureau of Statistics (NBS), nearly 133m Nigerians are multidimensionally poor. The Nigeria Multidimensional Poverty Index (MPI) shows that poor people experience over one quarter of all possible deprivations. 65% (86.1m) of multidimensionally poor people live in the north, while 35% (nearly 47m) live in the south. A significant portion of this poor population are deprived of clean cooking fuel, adequate sanitation and access to healthcare.

The overarching goal of our campaigns is to promote clean cooking technologies in lower and middle-income households across Nigeria's 774 local governments. By 2030, we aim to achieve 15% nationwide access to clean cooking fuels and technologies, aligning with the Federal Government's Decade of Gas Declaration and Nigeria's commitment to achieving net-zero emissions from cooking by 2060. This transition requires shifting more than 90 million Nigerians away from traditional cooking fuels each year.

Our research revealed that the initial cost of the cylinder is the major barrier to transition amongst the underserved, as they are unable to accumulate that lump sum. However, they can afford to refill as little as 1kg from their daily commercial activities if they have the cylinders. This was why in collaboration with our sponsors, we decided to pioneer the penetration of cooking gas at the grassroot level across the nation by donating free prefilled gas cylinders within these communities. This reduces their over-dependence on the unsafe use of charcoal, kerosene, and firewood.

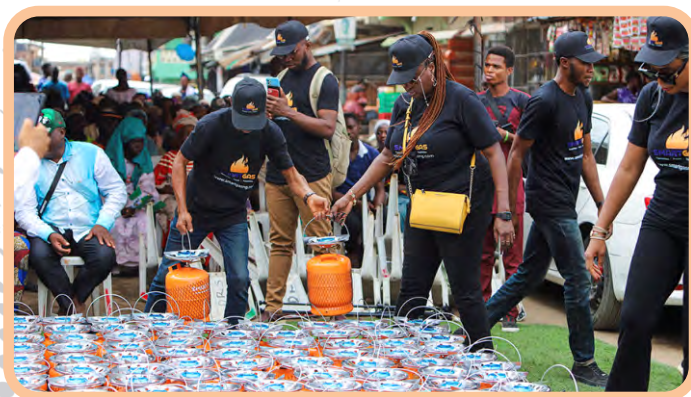
Through innovative collaborations, we conduct these giveaways largely through our trash for gas campaign or our palliative events. Our Trash For Gas campaign allows us tackle two environmental challenges at once because recipients are



required to exchange a stipulated amount of trash for pre-filled 3kg or 6kg cylinder units. Through our palliative events, recipients are not required to pick up trash, rather, gas cylinders are donated to them as a way of alleviating the economic hardships. We partner with the 3 tiers of government, corporate organizations, religious institutions, NGOs and individuals with a passion to promote sustainable practices amongst this target audience.

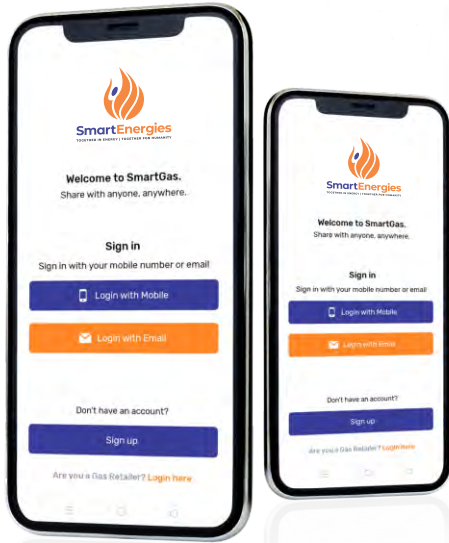
Beyond distribution of prefilled cooking gas cylinders, this is an advocacy. We educate our recipients on the safe use of cooking gas, importance of maintaining a clean environment and the disadvantages of using traditional means of cooking. As a partner, you are not only a sustainability champion, you are a change agent because of your contributions to making clean cooking accessible to the N133m Nigerians that are multidimensionally poor, according to the National Bureau of Statistics. Through collaborations, we achieve greater strides. Let's come together to ease the transition to cooking gas one cylinder at a time. The impact is undeniable, and the feedback is heartwarming. Our environment knows no tribe, religion or gender. Our environment unites us as a people, let's care for it.

One People | One Nation | One Nigeria































Social Media

You can follow Smart Energies via our social media handles and join the conversation by using our official hashtag #smartenergies.

 Smart Energies NG

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